

25 WAYS TO BUILD CONFIDENCE IN YOUR EMPLOYEES

Presented by the House Cleaning Pro

www.HouseCleaningPro.net

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Anne-Marie aka House Cleaning Pro



I'm Anne-Marie – the House Cleaning Pro. I built my house cleaning business from the ground up in the US. I personally *developed and implemented* all the processes, procedures, custom forms and the business plan to build my house cleaning business. I've been sharing this information on the Internet since 2005.

What makes my system different from most others is that I had used cleaning services for over a decade before starting my business. *I knew the mistakes they made* that irritated and concerned

customers. And that's what made all the difference in the estimating process I used to land the job and in the implementation of the work.

Being a house cleaning expert, I ran my house cleaning business with documented procedures using speed cleaning techniques that I developed for efficiency. My business was built using employees working on teams.

Due to my fully documented business, I was able to sell the business within 6 weeks of its listing when my life situation changed. My cleaning business is still in operation with the new owners in the US.

If this is the type of business you want to build, then I can't wait to help you get started. With my <u>established process</u>, you have a proven blueprint for success. Start small and grow into the success you crave with the ability to plan your life around your successful business. A little hard work now lays the foundation for your future!

Connect with me on <u>Facebook</u> where I answer your business building questions and address your concerns – or – use the <u>contact form</u> that I have reserved just for you.

25 Ways to Build Confidence in Your Employees

- 1. Be willing to listen.
- 2. Have an open-door policy.
- 3. Show them you have confidence in them.
- 4. Allow them to do the job themselves without redoing their work.
- 5. Celebrate their successes.
- 6. Set goals for teams to accomplish together.
- 7. Get them to push out of their comfort zone.
- 8. Be a sounding board when they need it.
- 9. Let them do the job you give them without micromanaging.
- 10. Encourage personal growth and development.
- 11. Help them overcome weaknesses by offering a way to improve next time.
- 12. Get to know your employees.
- 13. Boost confidence by giving specific feedback on what they are good at.
- 14. Pair insecure workers with coaches or mentors.
- 15. Build trust by showing you care and are on their side.
- 16. Allow employees to be accountable for their own actions.
- **17**. Delegate important projects and hold them accountable.
- 18. Ask your employees for solutions to important problems.
- 19. Focus on their strengths.
- 20. Be supportive of them and build them up emotionally.
- 21. Let them know it's OK to make mistakes as long as they don't repeat them.
- 22. Let them know you appreciate their work and opinions.
- 23. Praise employees in front of others.
- 24. Treat employees with deep respect.
- 25. Have them teach others the skills they are good at.

Need More Help?

Before you setup your online presence, make sure you have systems in place that will enable you to automate and track where your prospects are coming from.

Your job as a business owner is to generate new customers and run your business. Taking time to design and create everything you use in your business will *take time away from the things you should be doing and prevent growth.*

Take advantage of forms, systems, and automation that has already been created whenever you can. If you are purchasing from a trusted source, these products will contain everything you need to succeed with them.

We can help with trusted <u>resources</u> and the implementation of any of these functions. We can build your site or social media page, create a newsletter or report to give away – just ask. Open a ticket at the <u>Support Desk</u> and we'll be happy to work with you and provide a price.

The House Cleaning Pro System

I'll show you how to build a house cleaning business for <u>maximum profits</u> using the exact process I used to break into the top tier homes in my city. Use my <u>business coaching system</u> to start your business off right in your city. This will enable you to expand quickly and effectively. Don't want to go that big? I have also taken this information and scaled it down for <u>independent cleaners</u> so you can make top dollar and run your service the way you want without interference from home owners who want to tell you how to do your job.

If you found these checklists helpful, don't miss our other reports, forms, blueprints, systems, and eBooks. When you need information for your house cleaning business, we're here to provide it!

View All <u>My Products</u> Here

View Product Comparisons Here